Funding Awards and Fellowships
The ISS Judgment Project’s faculty fellows have been awarded over $3,293,193 in funding and fellowship awards from the start of their project’s term in July 2009 through March 2012.


$405,793: D.J. Benjamin (PI), NIH/NIA, Measuring Preferences Needed to Guide Saving and Investing for Retirement (R21 AG037741), 08/15/2010 – 07/31/12.


$76,867: V.F. Reyna, (PI), United States Department of Agriculture (National Institute of Food and Agriculture), Building research-community partnerships to reduce risk-taking in adolescence, 10/1/2010 – 9/30/2013.


Peter Enns, 2011-2012 Visiting Research Associate Scholar, Center for the Study of Democratic Politics, Princeton University.

D.J. Benjamin, 2011-2012, I am a Visiting Fellow in Aging Research at the National Bureau of Economic Research in Cambridge, MA.

$474,083: M.S. Kimball (PI) and D.J. Benjamin (Co-PI), NIH/NIA, Using the Dynamics of Happiness to Measure the Subjective Importance of Events (RO1 AG040787), 09/01/2011 - 06/30/2016.


Emily Owens, 2012 Visiting Fellow, the Police Foundation, Washington, DC.


$603,710: M. Johannesson (PI), D.A. Cesarini (Co-PI), Phil Koellinger (Co-PI), and D.J. Benjamin (Co-PI), The Ragnar Söderberg Foundation, Genoeconomics (E9/11), 01/01/12 - 12/31/14.

$30,700: M. Rabin (Project Leader), D.J. Benjamin (Investigator), NIH/NIA, Finding Out What People Believe (P30 AG012839 supplement), 04/01/12 – 03/31/12.

D.J. Benjamin, Spring 2013, Faculty Fellow, Institute for the Social Sciences, Cornell University.
Graduate Student Team
The ISS Judgment Project’s faculty fellows created a team of select graduate students to catalyze further interactions between economists and psychologists by developing interdisciplinary links between graduate students and faculty and between graduate students and other graduate students.

Phil Armour, Economics
Priscila Brust, Human Development
Christina Chick, Human Development
Jeremy Cone, Psychology
Jonathan Corbin, Human Development
Jun Fukukura, Psychology
Erik Helzer, Psychology
Ahmed Jaber, Economics
Youcef Msaid, Economics
Alex Rees-Jones, Economics
Emily Rosenweig, Psychology
Nichole Szembrot, Economics
Brandon Tripp, Economics
Evan Wilhelms, Human Development

Courses
The ISS Judgment Project’s faculty fellows taught 14 theme-related courses 33 times during the course of their term.

Behavioral Economics (Econ 3580): Ted O’Donoghue - Spring 2010, Spring 2011 & Fall 2011
Behavioral Economics II (Econ 7585): Dan Benjamin - Fall 2010 & Fall 2012
Contemporary American Jury (Law 7162): Valerie Hans - Spring 2011
Introduction to Personality Psychology: Vivian Zayas - Fall 2009 & Fall 2011
Laboratory for Risk and Rational Decision Making (HD 4200): Valerie Reyna - Spring 2010
Psychology and the Law (Psych 2650): David Dunning - Fall 2009
Social and Cognitive Psychology for Lawyers (Law 6823): Jeffrey Rachlinski - Spring 2010
The Self (Psych 4850): David Dunning - Spring 2010
Translational Research on Decision Making (HD 4250): Valerie Reyna - Fall 2009, Fall 2010 & Fall 2011

Selected Outreach
The ISS Judgment Project’s faculty fellows presented their work to diverse professional and lay audiences on campus, across the nation, and around the world during the course of their term.


**Selected Outreach**


Valerie Hans. Member, Fellowship Advisory Board of the Law and Social Science Dissertation Fellowship and Mentoring Program, National Science Foundation, (NSF grant SES-0719602, years 2008-2012).


Ted O'Donoghue. Presented at lecture series to introduce behavioral economics to young faculty and graduate students at 1st Asia Summer Institute in Behavioral Economics. National University of Singapore, July 26 - August 6, 2010.

Emily Owens. Presented on sentencing at Writer’s Bloc (Cornell student incarceration awareness group), April 7, 2011.

Jeffrey Rachlinski. Presented research on judgment and decision making in trial judges to appellate judges, trial judges, and lawyers at 35 different workshops between October 2009 and May 2012.


**Publications**

The ISS Judgment Project’s faculty fellows have produced 85 publications from the start of their project’s term in 2009 through March 2011.


Reyna, V. F. The paradoxes of Maurice Allais in economics and psychology. *Medical Decision Making*.

Publications, Continued


Publications, Continued


Hans, Valerie P., Jeffrey J. Rachlinski and Emily Owens. (2011). Editors' Introduction to Judgment by the Numbers: Converting Qualitative to Quantitative Judgments in Law. *Journal of Empirical Legal Studies, Special Issue: Judgment by the Numbers: Converting Qualitative to Quantitative Judgments in Law, Vol 8, Supplement s1*, 1-5.


Holliday, R. E., Brainerd, C. J, & Reyna, V. F. (2011). Developmental reversals in false memory: Now you see them, now you don’t! *Developmental Psychology, 47*(2) 442-449.


Publications, Continued


Workshops and Public Lectures

The ISS Judgment Project hosted or co-hosted 6 workshops and conferences, 5 public lectures, 2 project lectures, and 2 book talks during their term.

March 5, 2010
Dual Process Approaches to Human Judgment and Behavior Workshop
12:30 - 5:00 p.m., 146 Myron Taylor Hall (ISS Conference Room)

April 28, 2010
Kick-off Lecture: Judgment, Decision Making and Social Behavior
4:30-6:00 p.m., 423 ILR Conference Center

May 13-14, 2010
Behavioral Economics Conference
Cosponsored by Russell-Sage Foundation, NIA, and ISS JDSB team

June 7, 2010
Social/Moral Preferences and Behavior Workshop
225 ILR Conference Center

October 4, 2010
Judgment by the Numbers: Converting Qualitative to Quantitative Judgments in Law Conference
423 ILR Conference Center
Cosponsored by the JDSB Theme Project at the ISS and Empirical Legal Studies at the Cornell Law School

October 18, 2010
Public Lecture: Social influence: The Remarkable Rule of Reciprocation
Robert Cialdini, Ph.D.
4:30 p.m., Alice Statler Auditorium
Sponsored by the JDSB Theme Project

December 15 & 17, 2010
JDSB Neuroscience Workshop
Wendy Kates and Ioana Coman, The Center for Psychiatric Neuroimaging, SUNY Upstate Medical University
Barbara Ganzel, Human Development, Cornell University
146 Myron Taylor Hall (ISS Conference Room)

March 3, 2011
Public Lecture: The Psychology of Poverty
Sendhil Mullainathan, Harvard University
4:30 p.m.-6:00 p.m., Statler Auditorium

April 13, 2011
Public Lecture: Four Things Your Mother Didn't Tell You About Happiness
Daniel Gilbert, Harvard University
4:30 p.m.-6:00 p.m., 305 Ives Hall

April 21, 2011
Public Lecture: How Best to Incorporate Psychology into Economics
Matthew Rabin, UC Berkeley
4:30 p.m.-6:00 p.m., Statler Auditorium

April 29, 2011
The George Staller Lecture in Economics: Poor Economics: A Radical Rethinking of the Fight Against Global Poverty
Esther Duflo, MIT
4:00 p.m., 305 Ives Hall
**Workshops and Public Lectures, Cont.**

March 1, 2012  
Book Talk: The Adolescent Brain: Learning, Reasoning and Decision Making  
Valerie Reyna, ISS Judgment Team Member & Law Professor  
4:00 p.m. 160 Mann Library

November 28, 2011  
Book Talk: The Darwin Economy  
Robert Frank, ISS Judgment Team Member & Prof. of Management  
4:45 p.m. 233 Plant Science

September 22-23, 2011  
The Third Biennial Urie Bronfenbrenner Conference: The Neuroscience of Risky Decision Making  
102 Mann Library (off the lobby)  
Sponsored by the Center for Behavioral Economics and Decision Research, the Cornell University Bronfenbrenner Center for Translational Research, the Cornell University Office of the Dean of the College of Human Ecology, and the Institute for the Social Sciences.

March 28, 2012  
Capstone Lecture: Judgment, Decision Making, and Social Behavior  
4:30-6:00 p.m., 423 ILR Conference Center  
Ron Seeber, VP for the Social Sciences, will give introductory remarks

**Seminar Series**  
*The ISS Judgment Project co-hosted 24 seminars with the BEDR and BE Workshops and other departments during 2010-2011.*

August 31, 2010  
A Sparsity-Based Model of Bounded Rationality  
Xavier Gabaix, New York University  
11:45 a.m. - 1:15 p.m., 146 Myron Taylor Hall (ISS Conference Room)  
Cosponsored by the JDSB Theme Project at the ISS and BEDR/BE Workshop

September 10, 2010  
Some Thoughts on Neuroeconomics and Choice Theory  
Ariel Rubinstein, Tel Aviv University  
3:30 - 5:00 p.m., 146 Myron Taylor Hall (ISS Conference Room)  
Cosponsored by the JDSB Theme Project at the ISS and BEDR/BE Workshop

September 14, 2010  
The Nature of Risk Preferences: Evidence from Insurance Choices  
Ted O'Donoghue, Cornell University  
11:45 a.m. - 1:15 p.m., 146 Myron Taylor Hall (ISS Conference Room)  
Cosponsored by the JDSB Theme Project at the ISS and BEDR/BE Workshop

September 21, 2010  
Multiplicity, Uncertainty, Reference-Dependence & the Endowment Effect  
Yuval Rottenstreich, NYU  
11:45 a.m. - 1:15 p.m., 146 Myron Taylor Hall (ISS Conference Room)  
Cosponsored by the JDSB Theme Project at the ISS and BEDR/BE Workshop

September 24, 2010  
Envy Up, Scorn Down: How Status Divides Us  
Susan Tufts Fiske, Psychology, Princeton University  
2:15 -3:30 p.m., G87 Martha Van  
Sponsored by the Law, Psychology, & Human Development Seminar
Seminar Series Cont.

September 28, 2010
The Effect of Providing Peer Information on Retirement Savings Decisions
John Beshears, Stanford University
11:45 a.m. - 1:15 p.m., 146 Myron Taylor Hall (ISS Conference Room)
Cosponsored by the JDSB Theme Project at the ISS and BEDR/BE Workshop

October 5, 2010
The Answer to the Riddle of Induction
Reid Hastie, University of Chicago
11:45 a.m. - 1:15 p.m., 146 Myron Taylor Hall (ISS Conference Room)
Cosponsored by the JDSB Theme Project at the ISS and BEDR/BE Workshop

October 19, 2010
Norms-based messaging: An untapped power source for environmental action
Robert Cialdini, Ph.D.
11:45 a.m.-1:15 p.m., 423 ILR Conference Center
Cosponsored by the JDSB Theme Project at the ISS and BEDR/BE Workshop

October 26, 2010
Voters, Dictators, and Peons: Expressive Voting and Pivotality
Emir Kamenica, University of Chicago
11:45 a.m. - 1:15 p.m., 146 Myron Taylor Hall (ISS Conference Room)
Cosponsored by the JDSB Theme Project at the ISS and BEDR/BE Workshop

November 2, 2010
Race Effects on Ebay
Christine Jolls, Yale University
11:45 a.m. - 1:15 p.m., 146 Myron Taylor Hall (ISS Conference Room)
Cosponsored by the JDSB Theme Project at the ISS and BEDR/BE Workshop

November 9, 2010
An Endowment Effect for Risk: Experimental Tests of Stochastic Reference Points
Charles Sprenger, UC San Diego
11:45 a.m. - 1:15 p.m., 146 Myron Taylor Hall (ISS Conference Room)
Cosponsored by the JDSB Theme Project at the ISS and BEDR/BE Workshop

November 16
The Dual Nature of Uncertainty: A Behavioral Perspective
Craig Fox, UCLA
11:45 a.m. - 1:15 p.m., 146 Myron Taylor Hall (ISS Conference Room)
Cosponsored by the JDSB Theme Project at the ISS and BEDR/BE Workshop

November 23, 2010
Reason-Based Choice: A Bargaining Rationale for the Attraction and Compromise Effects
Kfir Eliaz, Brown University
11:45 a.m. - 1:15 p.m., 146 Myron Taylor Hall (ISS Conference Room)
Cosponsored by the JDSB Theme Project at the ISS and BEDR/BE Workshop

November 30, 2010
Good News-Bad News Effect
Justin Rao, Yahoo! Research
11:45 a.m. - 1:15 p.m., 423 ILR Conference Center
Cosponsored by the JDSB Theme Project at the ISS and BEDR/BE Workshop
Seminar Series Cont.

December 8, 2010
Nonstandard Preference and Irrational Behavior on Auctions: New Evidence from the Field
Henry Schneider, Cornell University, Johnson School of Business
1:30 a.m. - 3:00 p.m., 146 Myron Taylor Hall (ISS Conference Room)

February 22, 2011
A Behavioral Science Approach to Voter Mobilization
Todd Rogers, Analyst Institute
11:45 a.m.-1:15 p.m., 146 Myron Taylor Hall (ISS Conference Room)
Cosponsored by the JDSB Theme Project at the ISS and BEDR Workshop

March 1, 2011
Self-Control at Work: Evidence from a Field Experiment
Sendhil Mullainathan, Harvard University
11:45 a.m.-1:15 p.m., B01 Sage Hall
Cosponsored by the JDSB Theme Project at the ISS and BE Workshop

March 8, 2011
The Temporal Discrimination Effect: An Audit Study in Academia
Katherine Milkman, University of Pennsylvania
11:45 a.m.-1:15 p.m., 146 Myron Taylor Hall (ISS Conference Room)
Cosponsored by the JDSB Theme Project at the ISS and BEDR Workshop

March 29, 2011
Everyday Magical Beliefs: Investing in Karma and Reversing One’s Fortune
Jane Risen, University of Chicago
11:45 a.m.-1:15 p.m., 146 Myron Taylor Hall (ISS Conference Room)
Cosponsored by the JDSB Theme Project at the ISS and BEDR Workshop

April 5, 2011
How Many Pears Would a Pear Packer Pack if a Pear Packer Could Pack Pears at Quasi-Exogenously Varying Piece Rates?
Tom Chang, USC, Marshall School of Business
11:45 a.m.-1:15 p.m., 146 Myron Taylor Hall (ISS Conference Room)
Cosponsored by the JDSB Theme Project at the ISS and BE Workshop

April 12, 2011
Three Problems In (Or Is That "With"?) Behavioral Economics
Daniel Gilbert, Harvard University
11:45 a.m.-1:15 p.m., B09 Sage Hall
Cosponsored by the JDSB Theme Project at the ISS and BE Workshop

April 19, 2011
A Model of Non-Belief in the Law of Large Numbers
Matthew Rabin, UC Berkeley
11:45 a.m.-1:15 p.m., 423 ILR Conference Center
Cosponsored by the JDSB Theme Project at the ISS and BE Workshop

April 26, 2011
The Neurobiology of Loss Aversion and Reference-Dependency
Benedetto De Martino, University College London
11:45 a.m.-1:15 p.m., 146 Myron Taylor Hall (ISS Conference Room)
Cosponsored by the JDSB Theme Project at the ISS and BEDR Workshop
May 3, 2011
No Margin, no Mission? A Field Experiment on Incentives for Pro-Social Tasks
Nava Ashraf, Harvard University
11:45 a.m.-1:15 p.m., 146 Myron Taylor Hall (ISS Conference Room)
Cosponsored by the JDSB Theme Project at the ISS and BE Workshop